

# Investor Presentation March 2022



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Enovix believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating projected operating results and trends Enovix's business. Other similar companies may present different non-GAAP measures or calculate similar non-GAAP measures differently. Management does not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they exclude significant expenses that are required by to be presented in Enovix's GAAP financial statements. In addition, they are subject to inherent limitations as they reflect the exercise of judgment by management about which expenses are excluded in determining these non-GAAP financial measures. You should review Enovix's audited financial statements prepared in accordance with GAAP, which are included in a combined registration statement and proxy statement which was filed with the SEC on June 24, 2021.



# The Enovix Advantage



Step-Change Increase in Energy Density



Validation from Category-Leading Customers



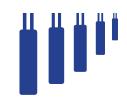
Patented Battery Architecture and Process Technology



100% Active Silicon Anode



Scaling Up Production with Multiple Facilities Planned



Commercial Production in 2022



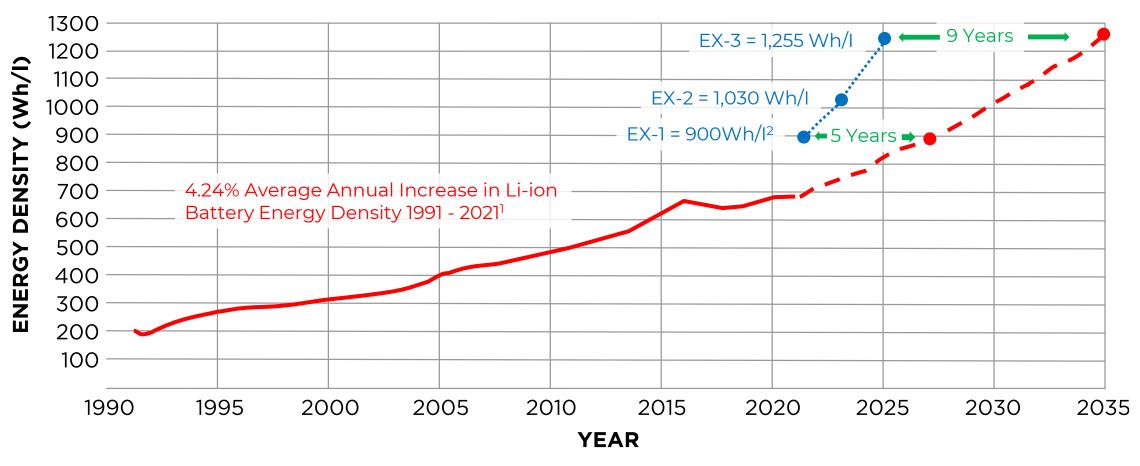
Focused on Premium Markets



Experienced Leadership and Board



# Step-Change Increase in Energy Density





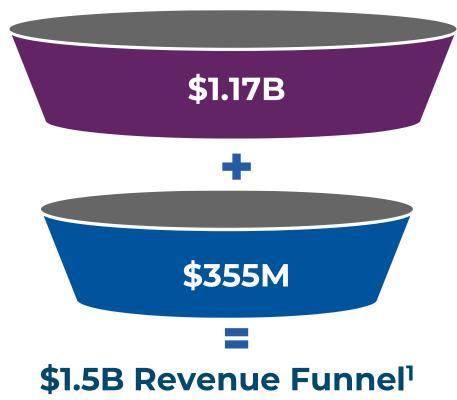
Enovix energy density roadmap for a cell-phone-size battery. All data points consider products that meet consumer electronics battery performance specifications (cycle life, etc.).



# Validation from Category-Leading Customers

# \$13B Mobile Computing Battery Market

2025E Li-Ion Batteries TAM (Mobile Communications, Wearables, Computing, AR/VR)



# Potential Value of Full Production Year for all Projects

# **Engaged Opportunities**

Engaged customer has determined that our battery is applicable to their product and is evaluating our technology.

# **Active Designs + Design Wins**

<u>Active Design</u>: Customer completed technology evaluation; identified end-product; begun design work.

<u>Design Win</u>: Customer has funded a custom battery design or is qualifying standard battery for a formally approved product that will use an Enovix 3D cell.





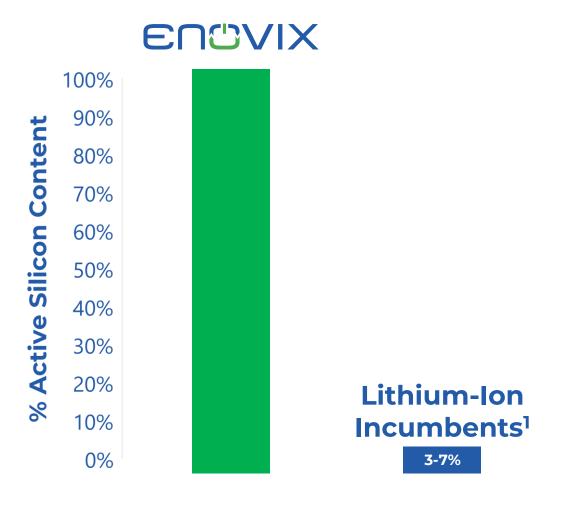
# Novel Battery Architecture and Process Technology

# 100+ Patents Issued<sup>1</sup> 100+ Patents Pending<sup>1</sup> 15 Years of R&D

Proprietary 3D Architecture and Manufacturing Processes



# Maximizing Silicon to Drive Performance

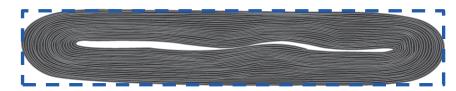


Fully Replacing Graphite with Higher Performing Silicon **Requires** an Architecture Change

### **Enovix 3D Architecture + Integrated Constraint**



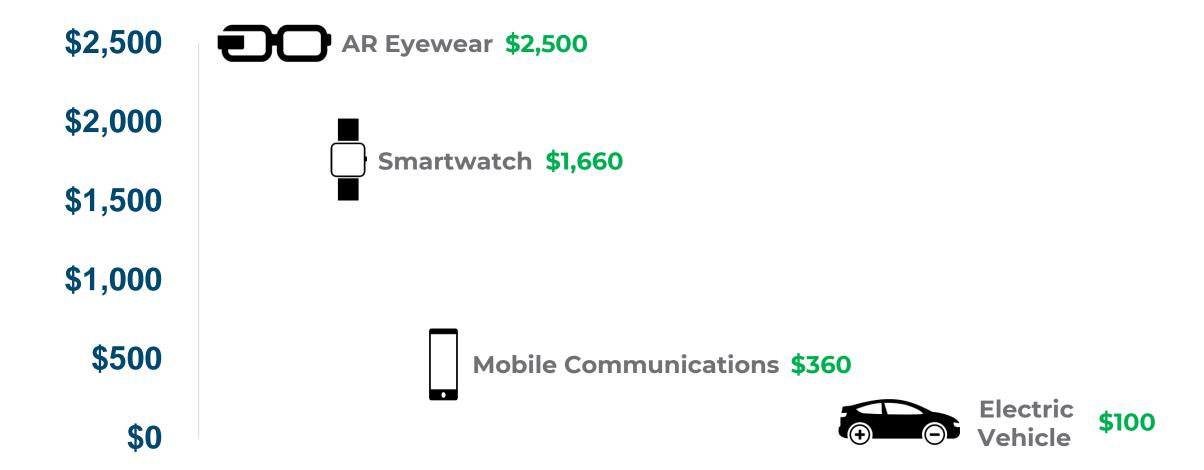
**Conventional Wound Lithium-Ion Cell** 





# Focused on Premium Markets

Li-ion Battery Industry Average Sales Price (ASP) per kWh





# Scale-Up Strategy to Reach Attractive Financial Profile

# \$1 Billion+

Revenue Run Rate Targeted

50% GM% / 30% EBIT%

Long-Term Operating Model







2022

2023

2024

2025+



# Scorecard

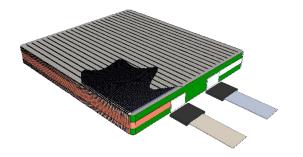
Category	Milestone	Quarterly Update				
1. Technology and Products	EX-1: 900 Wh/L energy density 2022 EX-2: 1,030 Wh/L energy density 2023 EX-3: 1,255 Wh/L energy density 2025	<ul> <li>Next-generation manufacturing toolset enabled</li> <li>CES 2022 Innovations Awards Honoree</li> <li>Promising early EV battery data shared at AABC conference; cells have progressed to 789 cycles while retaining 96% of capacity</li> </ul>				
2. Manufacturing and Scale-Up	Capacity added to support \$1 billion+ annual revenue	<ul> <li>Passed internal UN38.3 qualification testing</li> <li>First production samples shipped from Fab-1 in January 2022</li> </ul>				
3. Commercialization	Progress funnel to revenue	<ul> <li>Funnel increased to \$1.5 billion from \$1.3 billion QOQ</li> <li>Met performance specs for second leading global smartwatch brand</li> </ul>				
4. Market Expansion	Broaden end market applications	<ul> <li>Increased engagement with industrial customers</li> <li>Hired Patrick Donnelly as VP – Strategic Business Development (formerly VP-Sales and Marketing, Samsung SDI North America)</li> </ul>				
5. Financials	\$1 billion+ annualized revenue  Long-Term Operating Model: 50% GM% / 30% EBIT	• \$1.5 billion total revenue funnel (includes engaged opportunities)				



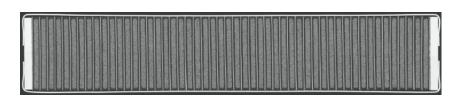


# Enovix 3D Silicon™ Cell Architecture

Enovix 3D Silicon Lithium-ion Cell



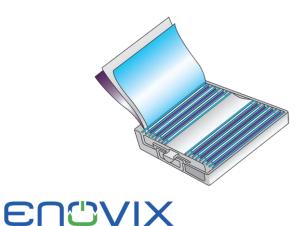
Photomicrograph Cross-Section<sup>1</sup>



**Silicon Anode Material Capacity** 

1800 mAh/cc<sup>2</sup>

Conventional Wound Lithium-ion Cell



**Illustrated Cross-Section** 



**Graphite Anode Material Capacity** 

**800 mAh/cc**<sup>3</sup>

<sup>1</sup>Source: Enovix Corporation. <sup>2</sup>De-rated from theoretical capacity of 2194 mAh/cc for Li trapping losses. <sup>3</sup>Nominal capacity between host capacity of 841 mAh/cc and lithiated capacity of 719 mAh/cc.

# Four Killer Problems Faced Silicon Anodes

	Conventional Graphite Anode <sup>1</sup>	Conventional Silicon Anode Problems
1. First charge expansion	LOW Anode material only expands ~10%	HIGH Silicon anodes expand by over 2x when charged
2. First charge efficiency	HIGH (90-95%) Low loss of Li trapped in anode material	<b>LOW</b> (50-60%) About <b>half the Li is permanently trapped</b> in silicon anode <sup>2</sup>
3. Cycle swelling	LOW (<10%) Stable anode electrode thickness	HIGH (>20%) Anode repeatedly swells and shrinks battery during cycling
4. Cycle life	HIGH (>500 cycles) Stable structure Low Li trapping loss	LOW (<100 cycles) Silicon particles electrically disconnect & even crack



# Silicon Anode Approaches Today

	MINIMAL SILICON	STRUCTURALLY ENGINEERED SILICON	100% ACTIVE SILICON <sup>2</sup>
	Panasonic.  LG Chem	Multiple Companies	EUGVIX
Silicon Content Today	LOW (3-7%) <sup>1</sup>	MEDIUM-HIGH	HIGH
Energy Density Improvement	LOW	LOW <sup>3</sup> -MEDIUM	HIGH
Commercially Available	TODAY	VARIED	20224
Designed for Low-Cost Silicon	YES	NO	YES

<sup>&</sup>lt;sup>1</sup>UBS Global Research, May 2021



<sup>&</sup>lt;sup>2</sup>100% of the active material that is cycling is silicon

<sup>&</sup>lt;sup>3</sup> Including External Constraint

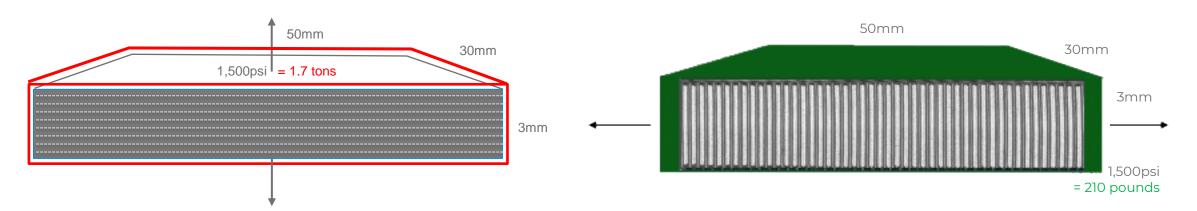
<sup>&</sup>lt;sup>4</sup> Projected

# 1. First Charge Expansion

Enovix Solution: Provide a constraint and space for Si expansion. Reorient the electrodes to face the small side to decrease required constraining force.

# **Conventional Cell**

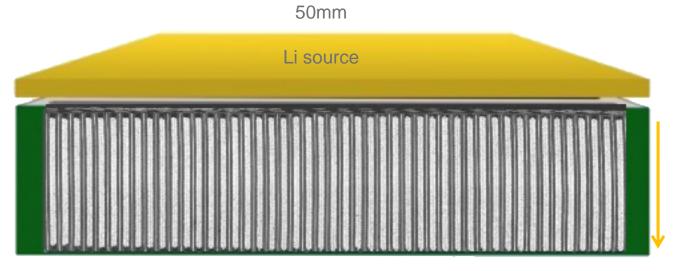
# **Enovix 3D Cell**





# 2. First Charge Efficiency

Enovix Solution: "Pre-lithiation" process during manufacturing to insert additional lithium source to top off lithium trapped at formation into vertically short electrodes.



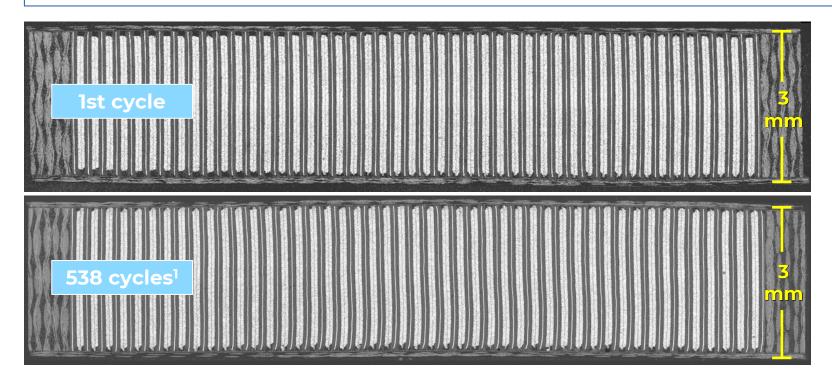
Vertical electrodes only 3mm high allow for fast diffusion of added lithium into silicon

Impractical to diffuse lithium over the long 50mm dimension



# 3. Cycle Swelling

Enovix Solution: Cycle swelling managed by integrated constraint, limiting to <2% swelling.



100% DOD, 4.35v-2.70v 1C charge (CCCV)/1C discharge

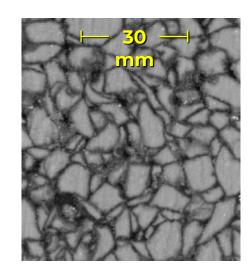


# 4. Cycle Life

Enovix Solution: Integrated constraint keeps particles under constant stack pressure.

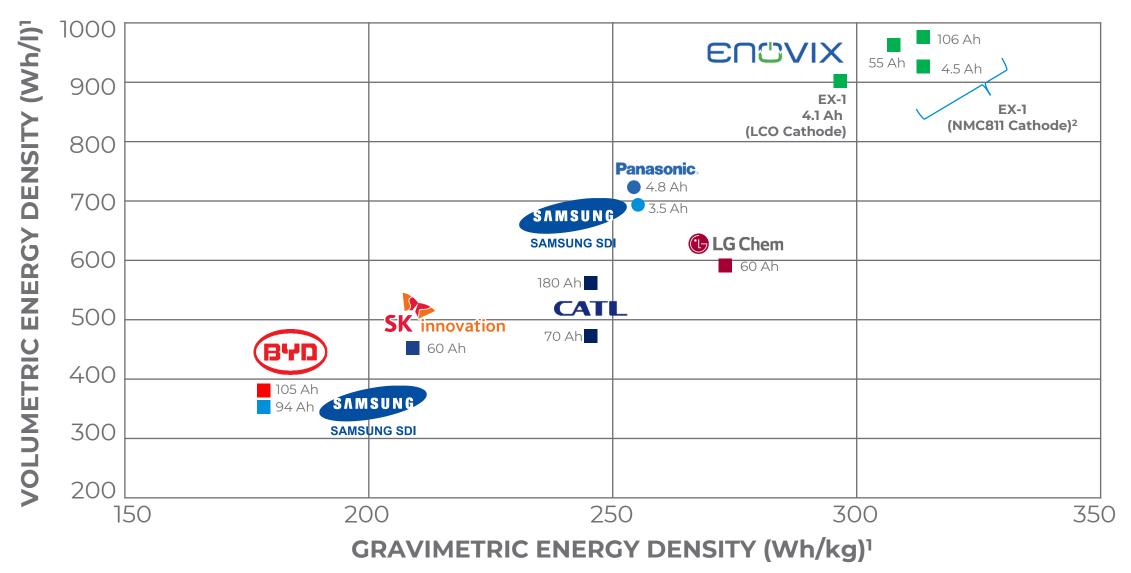
# Conventional Anode: 1 Cycle 100% Charge Particle cracking Particle cracking

Enovix Anode: 540 Cycles





# **Energy Density Leadership**

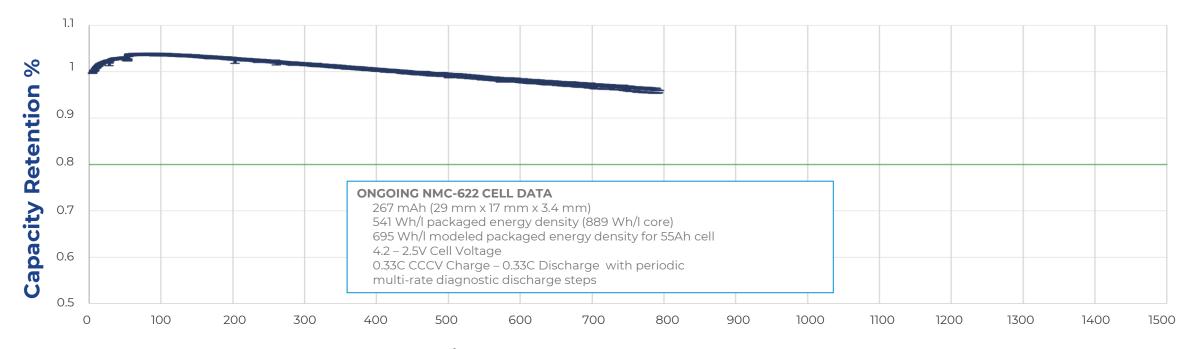




<sup>&</sup>lt;sup>1</sup>Sources for competitor data: UBS Global Research, October 2020 and Samsung data sheet (Model INR18650-35E). Competitors include Liion batteries that meet specifications for EVs

### Structurally and Electrochemically Stabilized Si-rich Anodes for EV Applications

### Awarded up to \$3.2M, 3 Year DOE Grant in 2020



### DOE Program Objectives:<sup>1</sup>

Demonstrate Si-rich anode and electrolyte capable of:

- (i) 350 Wh/kg
- (ii) 750 Wh/l
- (iii) <20% Energy Fade after 1000 cycles
- (iv) 10-year calendar life

### **Collaborators:**



Multi-component model predicting Si integrity

Mitsubishi Chemical

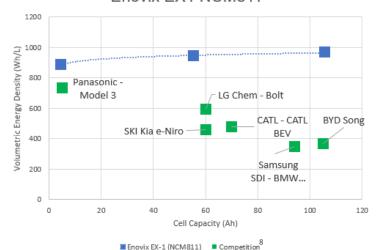
Optimized electrolytes for Si anodes

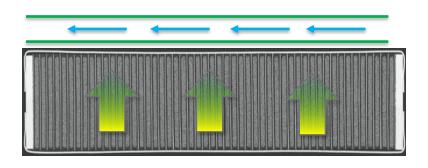
<sup>1</sup>When scaled to an automotive size cell (40 Ah or greater)

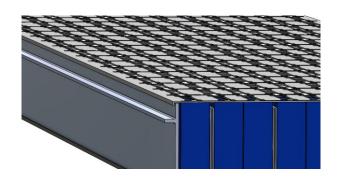


# EV Pack Model Advantages - Incorporating Results of a 3rd Party Study

### Energy Density vs Capacity: Enovix EX1 NCM811<sup>1</sup>







# **Energy Density**

>30% higher cell VED at EV relevant scales & form factors<sup>2</sup>

>40% higher pack level ED<sup>3</sup>

# **Fast Charge**

~**4.6x** cell thermal conductivity for equivalent pouch cells<sup>4</sup>

~ **56%** thinner anode than graphite<sup>5</sup>

~ 140mV higher lithiation potential<sup>6</sup>

# Manufacturability<sup>7</sup>

Low swell, tight tolerance cells

**Simplified** interconnect and thermal design

Integral constraint eliminates pack level constraints



<sup>&</sup>lt;sup>1</sup> Design Targets - NMC811 cathode at 6.0 mAh/cm<sup>2</sup> loading, 100% active silicon anode, modeled energy for Enovix EX1 design

<sup>&</sup>lt;sup>2</sup>Enovix 55.2 Ah cell design vs 5 Ah, 730Wh/l , 21700 cell

<sup>&</sup>lt;sup>3</sup>Assumed 100% packing efficiency for pouch or prismatic vs 90.7% packing efficiency for cylindrical form factor

<sup>&</sup>lt;sup>4</sup>Through-plane conductivity; Enovix 3.4Ah cell, 5.3mm thick, LCO cathode (3.3 W/m-K) vs 6.0Ah pouch cell, 6.7mm thick NMC cathode (0.732 W/m-K); verified by 3<sup>rd</sup> engineering pack analysis

<sup>&</sup>lt;sup>5</sup>100% active elemental Si anode de-rated from a fully-lithiated theoretical capacity of 2194 mAh/cc to account for Li-trapping and pre-lithiation

<sup>&</sup>lt;sup>6</sup>0.22V vs Li/Li+ for Si; 0.08V vs Li/Li+ for Graphite

<sup>&</sup>lt;sup>7</sup>Third Party Engineering Pack Analysis

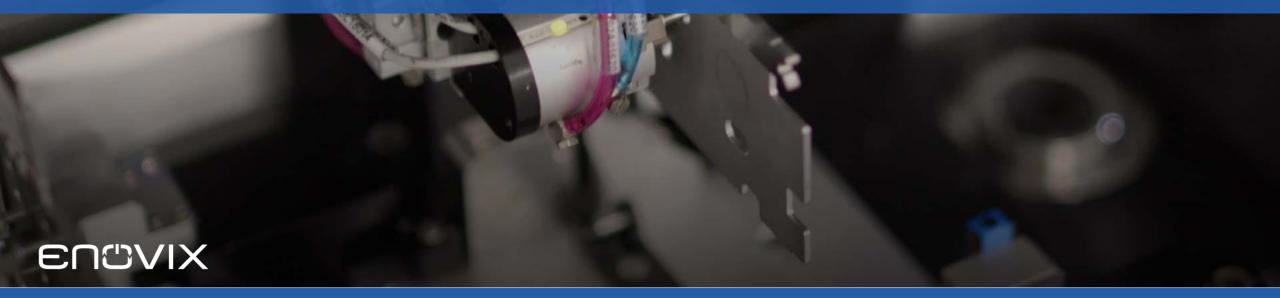
<sup>\*</sup>Sources for competitor data: UBS Global Research, October 2020

# Key Technology Messages

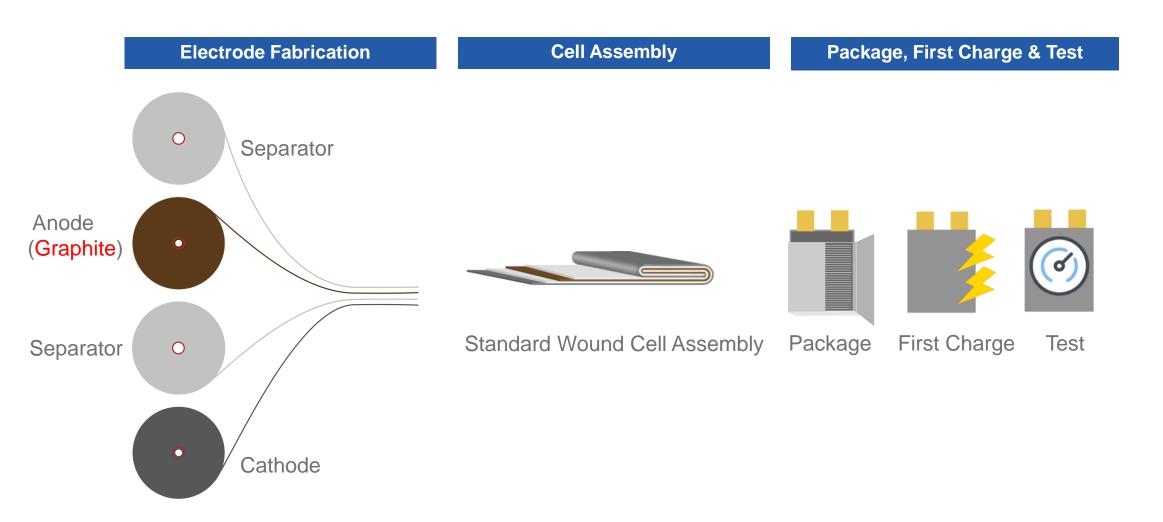
Unique 3D Cell Architecture 100% Active Silicon Anode Industry Leading Energy Density





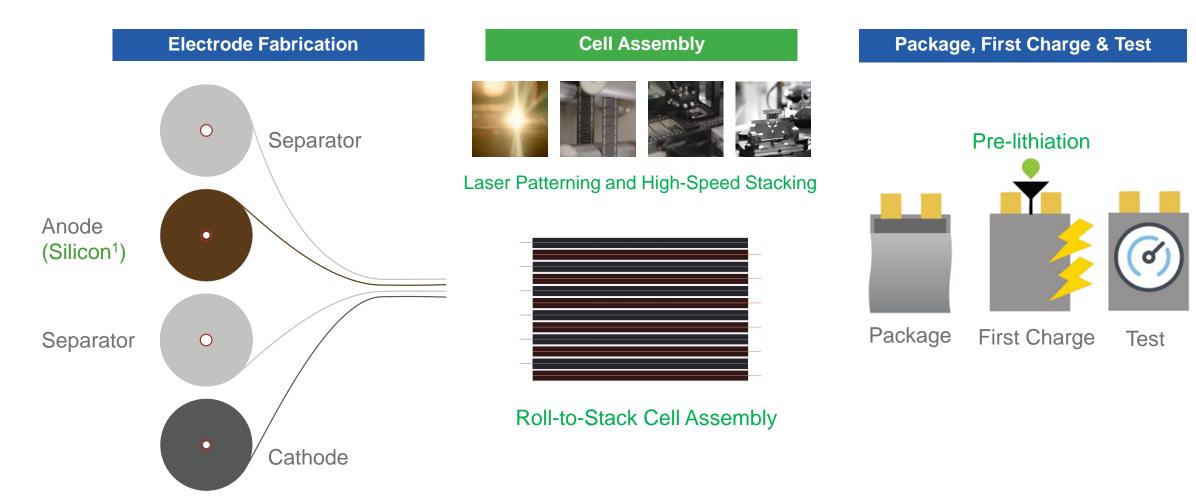


# Standard Li-ion Battery Production Process





# Enovix 'Drop-In' Battery Production Process







# Novel Patterning and Stacking Approach

Industry Standard Electrode Fabrication

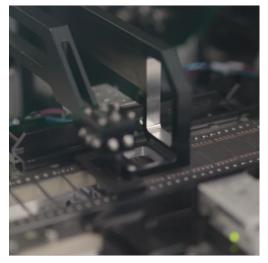
Enovix 3D Cell Direct Assembly and Pre-lithiation<sup>1</sup>

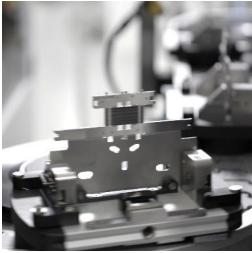
Industry Standard Cell Packaging

**Laser Patterning** 



**High Speed Stacking** 









# Powering the Industries of the Future

# A Better Battery is Essential for All

# Wearables



**Global smartwatch market** \$96B by 2027<sup>1</sup>

Always-on health sensors are power hungry

# 5G/AI



5G faster adoption than 4G

From 12M smartphones in 2020 to 350M in 2023<sup>2</sup>

**Artificial Intelligence** on 80% of smartphones in 2022<sup>3</sup>

# AR



market technology)." – Tim Cook<sup>4</sup>

AR requires a better battery

# **EVs**



From **3.1M** in 2020 to **14.0M** in 2025<sup>5</sup>

\$7T EV market 2021-2030 \$46T EV market 2021-2050<sup>6</sup>

<sup>1</sup>Allied Market Research, April 2020 <sup>2</sup>"5G Handset Market," *IHS Markt*, ©2019 <sup>3</sup>"Gartner Highlights 10 Uses for Al-Powered Smartphones," *Gartner*, January 4, 2018 <sup>4</sup>"As Apple Plans Come Into Focus, Big Challenges Remain for AR," *The Information*, November 12, 2019 <sup>5,6</sup>"Electric Vehicle Outlook 2021, *BloomberqNEF*"



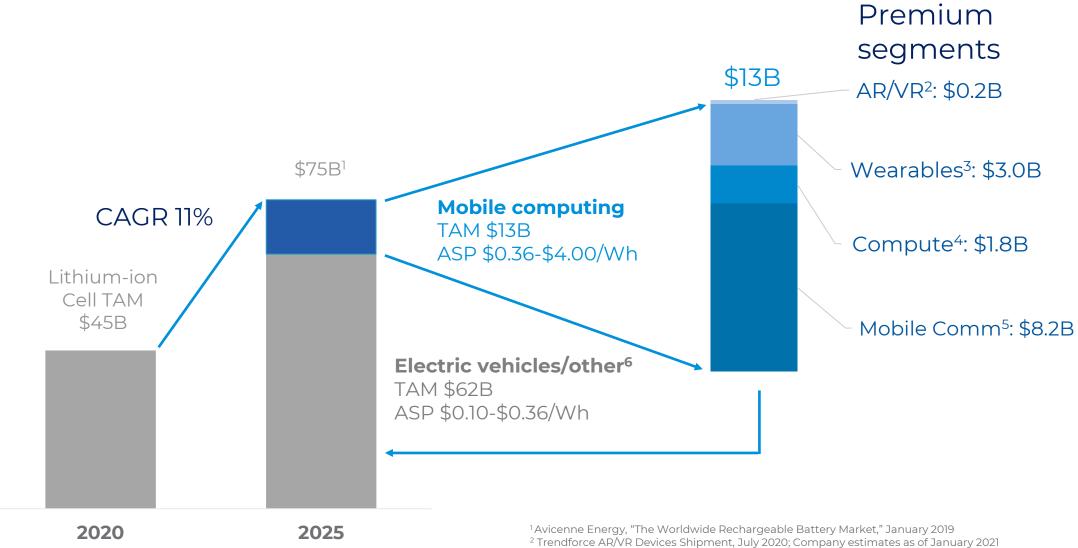
# Enovix Battery Benefits<sup>1</sup> In Currently Available Products

Added features often more critical than added battery life

	Garmin Fenix 6X	Bose Frames	Motorola Radio	Motorola Razr Phone	Dell XPS 13 9310
Product	1010 acryst Acry	Tank Control of the C	MANAGE CALL  MANAG	10)*	
<b>Current Capacity</b>	450 mAh	110 mAh	3,400 mAh	2,510 mAh	3,465 mAh
Enovix EX-1 Capacity	797 mAh	256 mAh	7,122 mAh	3,996 mAh <sup>2</sup>	4,313 mAh
Capacity Increase	1.77x	<b>2.33</b> x	2.10x	1.59x	1.24x
End User Benefit	Adds 16 days to battery life	Extends streaming music battery life to 8 hours	Doubles battery life, reduces size, ruggedizes	Replaces two batteries with one Enovix battery	Supports "Always on, all day battery life" <sup>3</sup>



# Strategy to Win in \$75B Market





<sup>&</sup>lt;sup>3</sup> IDC Worldwide Wearable Device Forecast 2020-25, January 2021; Company estimates as of January 2021

<sup>&</sup>lt;sup>4</sup> IDC Quarterly Personal Computing Device Tracker, January 2021; Company estimates as of January 2021

<sup>&</sup>lt;sup>5</sup> IDC Quarterly Mobile Phone Tracker, January 2021; Company estimates as of January 2021

<sup>&</sup>lt;sup>6</sup> Approximately \$3B Tam of Other applications and devices; Company estimates as of January 2021

# Design Wins with Market Leaders





# Secure Supply of U.S. Batteries is Vital

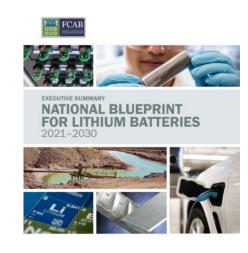
"Maintaining and expanding lithium cell and battery manufacturing capability here in the U.S. — as well as in allied and partner countries — is critical to U.S. national security and is essential to developing resilient defense supply chains not under threat from near-peer adversaries."

### National Blueprint for Lithium Batteries 2021-2030

Federal Consortium for Advanced Batteries U.S. Department of Energy

Enovix Awarded Contract to Demonstrate 3D Silicon<sup>TM</sup> Lithium-Ion Batteries for U.S. Army

**July 2021** 



June 2021





# Key Commercialization Messages

Powering Industries of the Future

Strategy to Win in \$75B
Market

Design
Wins with
Market
Leaders





# Financials

# ENOVIX CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share amounts)
(Unaudited)

			Fiscal	Years
	For the Quarter Ended January 2, 2022	Three Months Ended December 31, 2020	2021	2020
Operating expenses:				
Cost of revenue	\$ 120	\$ 993	\$ 1,967	\$ 3,375
Research and development	12,437	5,000	37,850	14,442
Selling, general and administrative	12,205	1,947	29,705	5,713
Total operating expenses	24,762	7,940	69,522	23,530
Loss from operations	(24,762)	(7,940)	(69,522)	(23,530)
Other income (expense):				
Change in fair value of convertible preferred stock warrants and				
common stock warrants	(59,820)	(7,033)	(56,141)	(13,789)
Issuance of convertible preferred stock warrants		_	<u> </u>	(1,476)
Change in fair value of convertible promissory notes	_	_	<u>—</u>	(2,422)
Gain on extinguishment of paycheck protection program loan		1,628	<u> </u>	1,628
Interest expense, net	<u> </u>	_	(187)	(107)
Other (expense) income, net	14	3	(24)	46
Total other expense, net	(59,806)	(5,402)	(56,352)	(16,120)
Net loss	\$ (84,568)	\$ (13,342)	\$ (125,874)	\$ (39,650)
Net loss per share, basic and diluted	\$ (0.60)	\$ (0.15)	\$ (1.07)	\$ (0.49)
Weighted average number of common shares outstanding, basic and				
diluted	141,183,160	91,399,866	117,218,893	80,367,324



# Financials

### **GAAP TO NON-GAAP RECONCILIATION**

(In thousands, except share and per share amounts)
(Unaudited)

Below is a reconciliation of net loss on a GAAP basis to the Non-GAAP EBITDA and Adjusted EBITDA financial measures for the periods presented below:

					Fiscal Y	ears
	•	er Ended ry 2, 2022	Three Months Ended December 31, 2020		2021	2020
Net loss	\$	(84,568)	\$	(13,342) \$	(125,874)	\$ (39,650)
Interest expense, net		_		_	187	107
Depreciation and amortization		453		143	1,515	579
EBITDA		(84,115)		(13,199)	(124,172)	(38,964)
Stock-based compensation		3,994		469	10,711	666
Change in fair value of convertible preferred stock						
warrants and common stock warrants		59,820		7,033	56,141	13,789
Issuance of convertible preferred stock warrants		_		_	<u> </u>	1,476
Change in fair value of convertible promissory notes		_		_	_	2,422
Loss (gain) on early debt extinguishment		<u> </u>		(1,628)	60	(1,628)
Adjusted EBITDA	\$	(20,301)	\$	(7,325) \$	(57,260)	\$ (22,239)



# Financials

### **GAAP TO NON-GAAP RECONCILIATION**

(In thousands, except share and per share amounts)
(Unaudited)

Below is a reconciliation of Net cash used in operating activities to the Free Cash Flow financial measures for the periods presented below (in thousands):

	Fiscal Years		
	2021	2020	
Net cash used in operating activities	\$ (51,705)	\$ (20,050)	
Capital (expenditures)	(43,584)	(26,953)	
Free Cash Flow (1)	\$ (95,289)	\$ (47,003)	



We define "Free Cash Flow" as (i) Net cash from operating activities less (ii) capital expenditures, net of proceeds from disposals of property and equipment, all of which are derived from our condensed consolidated statements of cash flow. The presentation of non-GAAP Free Cash Flow is not intended as an alternative measure of cash flows from operations, as determined in accordance with GAAP. We believe that this financial measure is useful to investors because it provides investors to view our performance using the same tool that we use to gauge our progress in achieving our goals and it is an indication of cash flow that may be available to fund investments in future growth initiatives.

# Financials – Additional Information

# **Share Count**

156.7 million as of January 7, 2022 (incorporating public warrants exercised)

# **Net Cash**

\$385 million net cash as of January 2, 2022\*

\* Excludes proceeds of \$53 million received from public warrant exercise in Q1 2022

# 2022 Outlook

\$6 million - \$12 million revenue

\$190 million –
\$210 million
use of cash
with roughly 55% from
CapEx



# Independent Directors



T.J. Rodgers Chairman

Founder & 34-yr CEO Cypress Semi

Enphase Director in turnaround

Dartmouth: Physics & Chemistry Stanford: MSEE, PhDEE

Joined Board 2012



SUNPOWER®

**ENPHASE.** 



**Greg Reichow** 



**Betsy Atkins** 



**Dan McCranie** 



**Manny Hernandez** 



**Pegah Ebrahimi** 

Chairman of SunPower IPO

General partner of Eclipse Ventures.

VP-Production at Tesla; Ran solar autoline fab at SunPower

Fab Quality Director at Cypress Semi

Joined Board 2020

CEO: Baja Corporation SunPower director at IPO Prior CEO 3 software companies: energy, health, networking

Corporate governance: three books; Three boards including Volvo

Joined Board 2020

Served EVP at Cypress and Harris Corp.; CEO at SEEQ Technology and Virage Logic

Served 10 public Semi Co Bds, Chairman of six, avg 6.4 yrs. Six restructuring programs. Former Chairman of Freescale & ON Semi.

Joined Board 2021



SunPower CFO (led IPO)

Former Audit Committee Chairman, ON Semiconductor

Current chairman BrainChip Inc. (AI)

Joined Board 2021

COO Cisco Collaboration at Cisco Systems Inc.

COO Morgan Stanley's Global Technology Banking

CIO Morgan Stanley's Global Investment Bank

MIT: Economics & Mathematics

Joined Board 2021





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Morgan Stanley



# Leadership Team



Harrold Rust CEO & Co-founder

**Experience**FormFactor
IBM

MS, Mechanical Eng Stanford University



Ashok Lahiri CTO & Co-founder

**Experience**FormFactor
IBM

BS, Chemical Eng UC Berkeley



Steffen Pietzke CFO

Experience
ALX Oncology
Tricida, EY & PwC

Taxation & Accounting University of Applied Sciences of Offenberg



Cameron Dales GM & CCO

Experience Symyx Technologies Lockheed

MS, Aero/Astro Eng Stanford University



**Murali Ramasubramanian** VP, R&D & Co-founder

Experience FormFactor IBM

PhD, Chemical Eng Univ of South Carolina



Ed Hejlek Chief Legal Officer

**Experience**Tricida, Bryan Cave

J.D., Univ of Missouri B.S., Chemical Engineering, Washington U.





# Thank You

